



VIRGINIA EARLY CHILDHOOD FOUNDATION 2018 ANNUAL REPORT TO STAKEHOLDERS

To our Stakeholders and Investors:

The Virginia Early Childhood Foundation (VECF) was launched thirteen years ago by business and education leaders who recognized the role that early childhood development plays in laying a strong foundation for Virginia's youngest citizens, helping to ensure their success in school -- and in life. Brain science has taught us that becoming a healthy, school-ready kindergartner begins very early -- even in the months prior to birth. And, with 70% of young children living in families with all parents in the workforce, we know that early childhood education is a double win: a critical workforce support for today's workers as well as a school readiness opportunity for the generation at the start of the workforce pipeline. With these dynamics, we're fortunate to have the partnership of the Virginia business community in shifting the conversation about early childhood development to a workforce issue, driving home the link between quality experiences in the early years and job preparedness, and what that means in return on investment for our state.

VECF has made strides in building a strong and sustained focus on school readiness in Virginia, highlighting the importance of public-private partnerships, regionally-driven solutions, and ultimately, the need for a systemic and state-wide business plan for school readiness. In short, VECF is working to make a cohesive whole of the many working parts of a system so that all families and children in Virginia have opportunities to thrive. The problems and solutions are complex, but Virginia is at a tipping point, well-positioned to build on the efforts and learnings of VECF, local Smart Beginnings initiatives, and many other partners toward the goal of an equitable, efficient, accountable, high-quality early childhood system.

Fostering Public-Private Partnerships – VECF, along with our business partners, recognizes that early childhood education must be a public-private endeavor. Equitable solutions will not derive from one sector alone. VECF and [Smart Beginnings](#) partners (intentionally built as coalitions of public and private representatives) have maximized state investments by leveraging additional resources for school readiness, yielding an impressive return for the state. In FY18 alone, the resources leveraged through VECF's appropriation were 27:1.

Linking Local and Regional Solutions to State Policy – Communities across our richly diverse state have unique challenges and assets – and require different strategies for success. By [nurturing innovation and building local capacity](#) through the Smart Beginnings network, VECF catalyzes solutions that inform state policy and budget decisions. This approach is bolstering Virginia's ability to forge collaborative, regionally-driven paths to success.

Driving Data-Informed Decisions – Increasingly, state and community leaders need better data to inform effective early childhood investments and interventions. VECF believes in the power of actionable information through effective data and analytic systems and [convenes partners with influence and expertise to ensure Virginia's capacity](#) to build and sustain systems and expertise that inform policy and financing solutions.

Integrated Financing – The programs and funding that support young children’s school readiness are a patchwork that encompasses 40-plus line items across 8 state agencies in Virginia’s budget, as well as incorporates funds from 7 programs across multiple federal agencies. To achieve more efficient and effective use of precious resources, VECF is exploring implementation of [entrepreneurial integrated financing strategies](#) at both the state and community levels.

Over more than a dozen years, VECF and partners in the health, education, business, and social service sectors, as well as leaders in the executive and legislative branches, have laid important groundwork for a united early childhood system in Virginia. Now, hand and in hand with Virginia’s business community, we’ve outlined a framework to articulate Virginia’s enduring early childhood goals, principles, and standards in statute, leveraging an array of programs to form a powerful comprehensive strategy. Thank you for your valued interest and support of this transformative work.

Together, let’s get it on the record that Virginia values the early years and their inextricable link to our future economic success.



Bill Ermatinger

Bill Ermatinger
Chairman



Kathy Glazer

Kathy Glazer
President

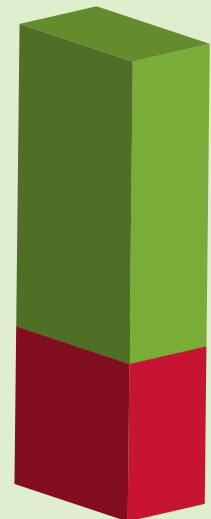
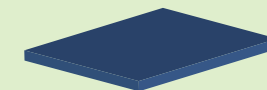
VECF’S FINANCIAL STEWARDSHIP

| | |
|-----------------------------|----|
| Fundraising | 1% |
| Management & General | 4% |
| Public Awareness/Engagement | 2% |



FY18 Program Expenses
\$5,365,426

| | |
|---|---------------------|
| Additional Funds Leveraged by VECF for VA | \$21,780,000 |
| Other Funds Leveraged by VECF and Local Initiatives | \$11,352,921 |
| Base Appropriation | \$1,250,000 |



FY18 Leveraged Funds for School Readiness in Virginia
\$33,132,921

(27:1 ratio from base appropriation)

FINANCIAL INFORMATION

STATEMENT OF FINANCIAL POSITION

June 30, 2018

ASSETS

Current Assets

| | |
|-----------------------------|------------------|
| Cash & Cash Equivalents | \$4,141,421 |
| Accounts Receivable | |
| Grants Receivable | 172,565 |
| Contributions Receivable | 3,595 |
| Other Receivables | 30,313 |
| Prepaid Expenses | 32,189 |
| Other Assets | 3,767 |
| Total Current Assets | 4,383,850 |

Property and Equipment

| | |
|-------------------------------------|--------------|
| Furniture & Fixtures | 29,999 |
| Accumulated Depreciation | (22,549) |
| Total Property and Equipment | 7,450 |

Total Assets **\$4,391,300**

LIABILITIES & NET ASSETS

Current Liabilities

| | |
|----------------------------------|----------------|
| Accounts Payable | \$247,804 |
| Grants Payable | 529,909 |
| Accrued Expenses | 57,645 |
| Total Current Liabilities | 835,358 |

Net Assets

| | |
|-------------------------|------------------|
| Unrestricted | 1,087,689 |
| Temporarily Restricted | 2,468,253 |
| Total Net Assets | 3,555,942 |

**Total Liabilities &
Net Assets** **\$4,391,300**

STATEMENT OF ACTIVITIES

Year Ended June 30, 2018

PUBLIC SUPPORT & REVENUE

Public Support

| | |
|--------------------------------|------------------|
| Contributions | |
| Individual & Board | \$57,775 |
| Contributions | |
| Corporations | 307,595 |
| Foundations & Organizations | 684,510 |
| Total Public Support | 1,049,880 |

Revenue

| | |
|----------------------|------------------|
| Government Grants | 4,549,185 |
| Interest Revenue | 1,852 |
| Total Revenue | 4,551,037 |

Total Support & Revenue **\$5,600,917**

EXPENSES

| | |
|-----------------------|------------------|
| Program Services | \$5,085,513 |
| Management & General | 224,218 |
| Fundraising | 50,695 |
| Lobbying | 5,000 |
| Total Expenses | 5,365,426 |

Change in Net Assets **235,491**

Net Assets, Beginning **3,320,451**

Net Assets, Ending **\$3,555,942**

VECF OFFICERS

William R. Ermatinger - **Chairman**
Huntington Ingalls Industries
Ned W. Masee - **Vice Chairman**
Croatan Advisors
Adrian P. Chapman - **Treasurer**
Washington Gas
Beth D. Rhinehart - **Secretary**
Bristol Chamber of Commerce

VECF BOARD OF DIRECTORS

Daniel Carey
Secretary of Health and Human Resources
Alexandra B. Cunningham
Hunton Andrews Kurth LLP
Kevin Curtis
Dominion Energy
Deborah M. DiCroce, Ed.D.
Hampton Roads Community Foundation
Glenn DuBois
Virginia Community College System
Darla Edwards
Successful Innovations, Inc.
Megan Healy
Office of the Governor
Robert Hurt
Liberty University
Monica Q. Matherly
Wells Fargo
Stephen Moret
Virginia Economic Development Partnership
Atif Qarni
Secretary of Education
William C. Rees, M.D.
Burke Pediatrics
Dr. Cynthia Romero
Eastern Virginia Medical School
Shannon Rudisill
Early Childhood Funders Collaborative
Nicholas G. Sladic
Capital One
Duke Storen
Virginia Department of Social Services
John A. Weinberg, Ph.D.
Federal Reserve Bank of Richmond

EMERITUS DIRECTORS

Thomas N. Chewning
Dominion Energy (retired)
Ben J. Davenport, Jr.
First Piedmont Corporation
Reginald N. Jones
Williams Mullen

VECF ADVISORS COUNCIL

Rhian Evans Allvin
Peter A. Blake
The Honorable David C. Gompert
Robert D. Holsworth, Ph.D.
Colleen A. Kraft, M.D.
Robert C. Pianta, Ph.D.
Craig T. Ramey, Ph.D.
Sharon L. Ramey, Ph.D.
Karl N. Stauber, Ph.D.
Helene Stebbins, MPP
John P. Thomas, Ph.D.

President
Kathy Glazer

FY 2018 DONORS

The Virginia Early Childhood Foundation is able to provide the vision and leadership essential to advancing school readiness for Virginia's children because of the generosity and commitment of its funding partners. VECF proudly thanks and recognizes the following donors for their contributions between July 1, 2017 and June 30, 2018.

STAKEHOLDERS (\$1 MILLION +)

Virginia General Assembly: Virginia
Department of Education
Temporary Assistance for Needy
Families Fund: Virginia Department
of Social Services

INVESTOR (\$100,000-\$500,000)

Child Care and Development Fund: Virginia
Department of Social Services
Preschool Development Grant Fund: Center
for Advanced Teaching and Learning,
University of Virginia
Dominion Energy
W.K. Kellogg Foundation
Nemours, National Office of Policy
& Prevention via a cooperative
agreement from The Centers for
Disease Control and Prevention

CAPACITY BUILDER (\$50,000-\$99,999)

The Community Foundation Serving
Richmond and Central Virginia
Huntington Ingalls Industries
Smithfield Foundation

INNOVATOR (\$25,000-\$49,999)

Norfolk Southern Foundation
Robins Foundation
Tobacco Region Revitalization
Commission
Wells Fargo

QUALITY CHAMPION (\$10,000-\$24,999)

The Community Foundation,
on behalf of the Virginia Children's
Hospital Alliance
Mr. and Mrs. Ben J. Davenport, Jr.
Washington Gas

CONVENER (\$5,000 - \$9,999)

Cathy's Foundation, Bowlman T.
Bowles, Jr., Trustees
Adrian and Jan Chapman
Thomas and Nancy J. Chewning Fund
of The Community Foundation
Serving Richmond and Central
Virginia

Bill and Karie Ermatinger
Troutman Sanders
Jim and Bobbie Ukrop
Virginia Natural Gas
John Weinberg

PARTNER (\$2,500 - \$4,999)

Kathy Glazer
Reggie and Joy Jones
Williams Mullen

PATRON (\$1,000 - \$2,499)

Call Federal Credit Union
Alexandra Cunningham
Dr. Deborah M. DiCroce
Glenn DuBois
Bill and Cindy Hazel
Ned W. Masee
Monica Q. & Barry I. Matherly
William "Biff" Rees, MD, MBA
Pamela J. Royal, M.D. and C.N. Jenkins, Jr.
Nicholas Sladic
Successful Innovations, Inc.

BENEFACTOR (\$250 - \$999)

Kevin Curtis
Darla Edwards
Mr. and Mrs. Mark Gordon
The Halton Family
Robert Hurt
Independence United Methodist Church
Deborah Jonas
Douglas Miller & Denis Mo*
Jeff and Marilyn Rice
Gale and Bill Roberts
Cynthia Romero

FRIEND (Up to \$249)

Anonymous (3)*
David & Rita Albo*
Karin and Churchill Bowles
Sharon and Rob Brager
Jeff Hansen and Kathleen Brady*
Central Rappahannock Regional
Library
Ted and Siobhan Cooper*
Charles G. & Carol E. Ellis**
James Goalder
Amy Hatheway
Nancy Hoites
Reggie and Joy Jones*
Keenum Family
Jackie Makishi
Valerie Manu
Betsy and Speaker Pollard
Beth D. Rhinehart
Angela Rice
Susan Bailey and Sidney Buford Scott
Endowment Trust
Alyson Williams

GIFTS IN-KIND

Alliance for Early Success

*Gifts made in honor of
Jeff Novak and Libby Sherwin.

**Gift made in memory of
Senator John Miller.

We have made every attempt to
ensure the accuracy of this listing. If
you notice an error, please contact
us at **(804) 358-8323**.

